| OME  | <u> </u>  |
|------|---|
| 1.0  | TOTAL INCOME  |
| 1.1  | Membership Revenues Subscriptions   |
| 1.2  | Competition Revenues Sanction Fee/Reimbursement Expenditure - WAG                     |
|      | Sanction Fee - World Champ Sanction Fee - Continental Champ                           |
|      | Air Games Event Series Income Sanction Fee - ASC Challenge / Cat 2 Events             |
|      | Host City Fee - World Series Sale of Championship Medals                              |
|      | Other   |
| 1.3  | Commercial Revenues Merchandising (Textile, badges, pin's etc)                        |
|      | Sponsors / Partners TV / Media Rights   |
|      | Licensing - Royalties (Incl Equipment) Donations                                      |
| 1.4  | Financial Income  |
| 1.5  | Other Income  |
|      | Other Income Extraordianary incomes ( GC, subsidies, Reg. Fees)                       |
| ENDI | TURES :   |
| 2.0  | TOTAL EXPENDITURE   |
| 2.1  | Administration Expenses Salaries & Social Charges                                     |
|      | Staff Expenses General Administration   |
|      | Management Fees Special Projects  |
| 2.2  | Operating Expenses  |
|      | General Conference + NAC Meeting Executive Board + ASCP ASC Plenaries, Meetings & WGs |
|      | Expert Groups, Techn. Comm., RVP Other FAI Bodies                                     |
|      | WAG - World Air Games World Games & other Multi-Sports Events                         |
|      | FAI - World Championships   |
|      | FAI - Continental Championships FAI - World Series                                    |
|      | FAI - ASC Challenges Other Events   |
| 2.3  | Development Programs  Marketing / Communication                                       |
| 0    | Merchandising Performance Awards & Diplomas   |
|      | Subscriptions to Associations Printing / Advertising / News                           |
|      | Graphic Design Public Relations   |
|      | Air Games Event Series Sponsorship expenses   |
| 2.4  | Financial Costs   |
|      | Bank Charges Investment Management Charges  |
|      | Interest on Bank Loan (MSI Office) Allocation for Foreign Exchange Reserve            |
|      | Foreign Exchange  |
| 2.5  | Others<br>Reserves  |
|      | Exceptional Charges   |
| 2.6  | <b>Depreciation</b> Depreciation  |
|      |   |
| OF F | :UNDS:  |
| 3.0  | TOTAL USE OF FUNDS  |
| .1.  | Airsport Commissions Reserve  |
| .2.  | Provision MSI   |
| .3.  | Other Provisions - Provision 2014 Sports Development                                  |
|      | - Provision 2002 Development and Innovation Fund - Other Provisions                   |
| .4.  | - Olympic Fund  WAG/ Air Games Event Series Reserve                                   |
| 5.4. | Operating Funds   |
|      |   |
| OCA1 | TION TO FUNDS:  TOTAL ALLOCATION TO FUNDS   |
|      | ESULT   |

| BUDGET                  |                           |                           |  |  |
|-------------------------|---------------------------|---------------------------|--|--|
| 2017                    |                           |                           |  |  |
| Sports                  | НО                        | FAI                       |  |  |
| Operations              | Operations                |                           |  |  |
|                         | ·                         |                           |  |  |
|                         |                           |                           |  |  |
| 303'879                 | 1'748'366                 | 2'052'245                 |  |  |
| <b>0</b><br>0           | <b>988'176</b><br>988'176 | <b>988'176</b><br>988'176 |  |  |
| 288'789                 | 191'100                   | 479'889                   |  |  |
| 0<br>100'950            | 100'000                   | 100'000<br>100'950        |  |  |
| 48'211                  | 0                         | 48'211                    |  |  |
| 0<br>54'370             | 0                         | 0<br>54'370               |  |  |
| 0<br>14'040             | 0<br>5'000                | 0<br>19'040               |  |  |
| 71'218                  | 86'100                    | 157'318                   |  |  |
| <b>15'090</b><br>10'330 | <b>373'250</b><br>9'750   | <b>388'340</b><br>20'080  |  |  |
| 1'040                   | 340'000<br>0              | 341'040<br>0              |  |  |
| 2'720                   | 0                         | 2'720                     |  |  |
| 1'000                   | 23'500                    | 24'500                    |  |  |
| 0                       | 6'000                     | 6'000                     |  |  |
| <b>0</b><br>0           | <b>189'840</b><br>79'840  | <b>189'840</b><br>79'840  |  |  |
| 0                       | 110'000                   | 110'000                   |  |  |
|                         |                           |                           |  |  |
| 342'589                 | 2'379'660                 | 2'722'249                 |  |  |
| 25'416                  | 1'336'560                 | 1'361'976                 |  |  |
| 0                       | 1'070'000<br>5'000        | 1'070'000<br>5'000        |  |  |
| 4'194                   | 190'560                   | 194'754                   |  |  |
| 20'214<br>1'008         | 33'000<br>38'000          | 53'214<br>39'008          |  |  |
| 0<br>301'574            | 412'750                   | 714'324                   |  |  |
| 12'740<br>10'644        | 174'500<br>42'500         | 187'240<br>53'144         |  |  |
| 66'142<br>2'268         | 23'000<br>11'500          | 89'142<br>13'768          |  |  |
| 0                       | 2'000                     | 2'000                     |  |  |
| 0<br>8'640              | 50'000                    | 0<br>58'640               |  |  |
| 130'415<br>32'690       | 8'000<br>0                | 138'415<br>32'690         |  |  |
| 0<br>6'140              | 0                         | 0<br>6'140                |  |  |
| 0<br>31'895             | 86'250<br>15'000          | 86'250<br>46'895          |  |  |
| 7'468                   | 440'000                   | 447'468                   |  |  |
| 0<br>2'160              | 12'500<br>1'000           | 12'500<br>3'160           |  |  |
| 2'500                   | 9'500                     | 12'000                    |  |  |
| 1'728<br>0              | 37'000<br>0               | 38'728<br>0               |  |  |
| 1'080<br>0              | 10'000<br>370'000         | 11'080<br>370'000         |  |  |
| 0                       | 0                         | 0                         |  |  |
| <b>540</b><br>540       | <b>43'000</b><br>3'000    | <b>43'540</b><br>3'540    |  |  |
| 0                       | 1'500<br>38'500           | 1'500<br>38'500           |  |  |
|                         | 55 500                    | 00 000                    |  |  |
| 01001                   | _                         | 01004                     |  |  |
| <b>6'804</b><br>2'916   | <b>0</b><br>0             | <b>6'804</b><br>2'916     |  |  |
| 3'888                   | 0                         | 3'888                     |  |  |
| <b>787</b><br>787       | <b>147'350</b><br>147'350 | <b>148'137</b><br>148'137 |  |  |
|                         |                           |                           |  |  |
|                         |                           |                           |  |  |
|                         |                           |                           |  |  |
|                         | 731'294                   |                           |  |  |
| 38710                   |                           |                           |  |  |
|                         | 40'000                    |                           |  |  |
|                         | <b>272'000</b><br>0       |                           |  |  |
|                         | 200'000                   |                           |  |  |
|                         | 10'000<br>62'000          |                           |  |  |
|                         | 148'000                   |                           |  |  |
|                         | 271'294                   |                           |  |  |
|                         |                           |                           |  |  |
|                         | 4001000                   |                           |  |  |
| 0                       | 100'000                   |                           |  |  |
| 0                       | 0                         |                           |  |  |